

COVID-19 PROFITS & HAZARD PAY IN THE GROCERY INDUSTRY

SARAH CHERIN, EXECUTIVE VICE-PRESIDENT

UFCW LOCAL 21

Your safety and well-being are of the utmost importance to us. Due to the unique circumstances COVID-19 has created nationwide, **ALL SALES FINAL**. Please help this small store continue to provide the essential goods for everyone for your weekly needs as product is available for everyone. We are in the business to help our community thrive.

All 224 stores are offering other products on top of these products.

We've installed this screen because **WE CARE** about the well-being of both our employees and customers.

writing surface below.

To Report an Unethical Corporate Issue Call 1-800-4-A-1010

STAY-AT-HOME ORDERS LEAD TO UNPRECEDENTED SPIKE IN SUPERMARKET SALES

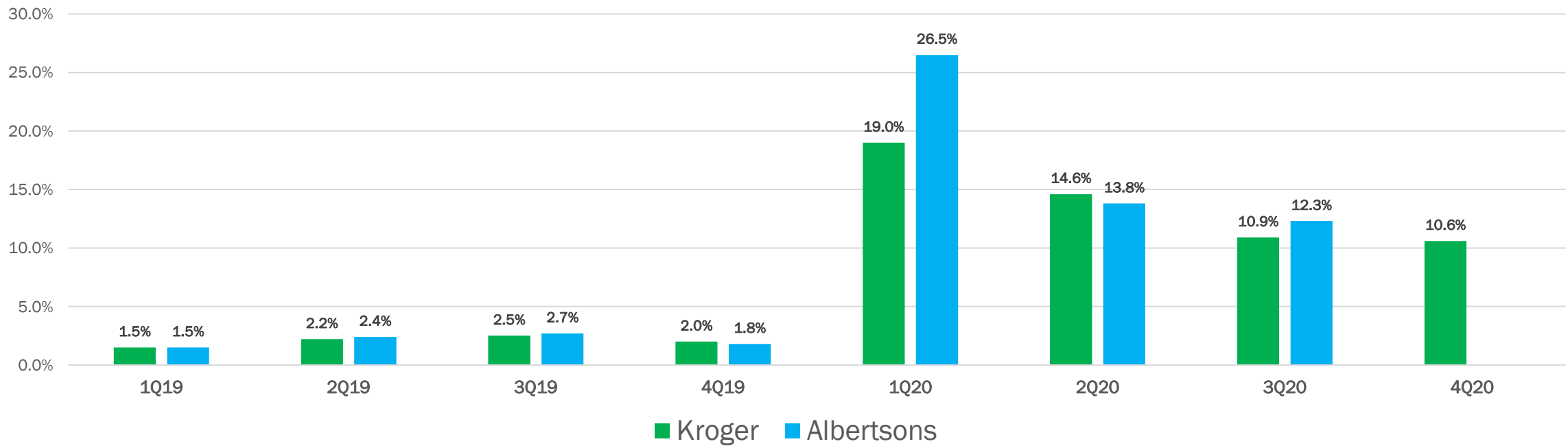
\$ BILLIONS; SOURCE: USDA



COVID-19 BOOSTS SALES AT KROGER AND ALBERTSONS

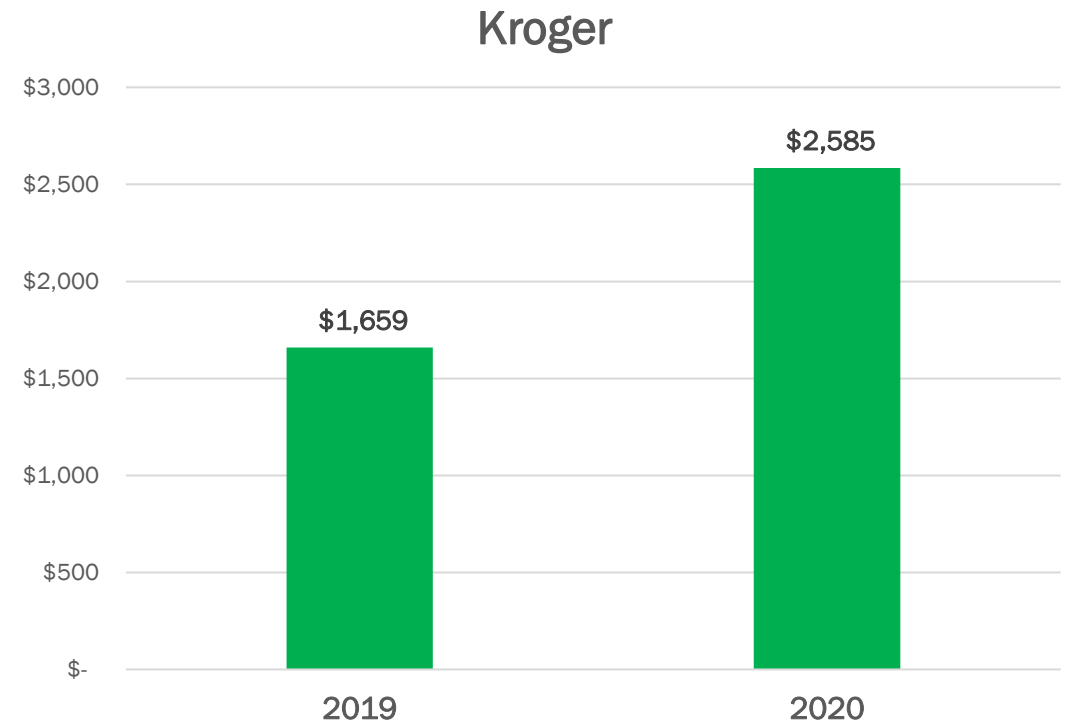
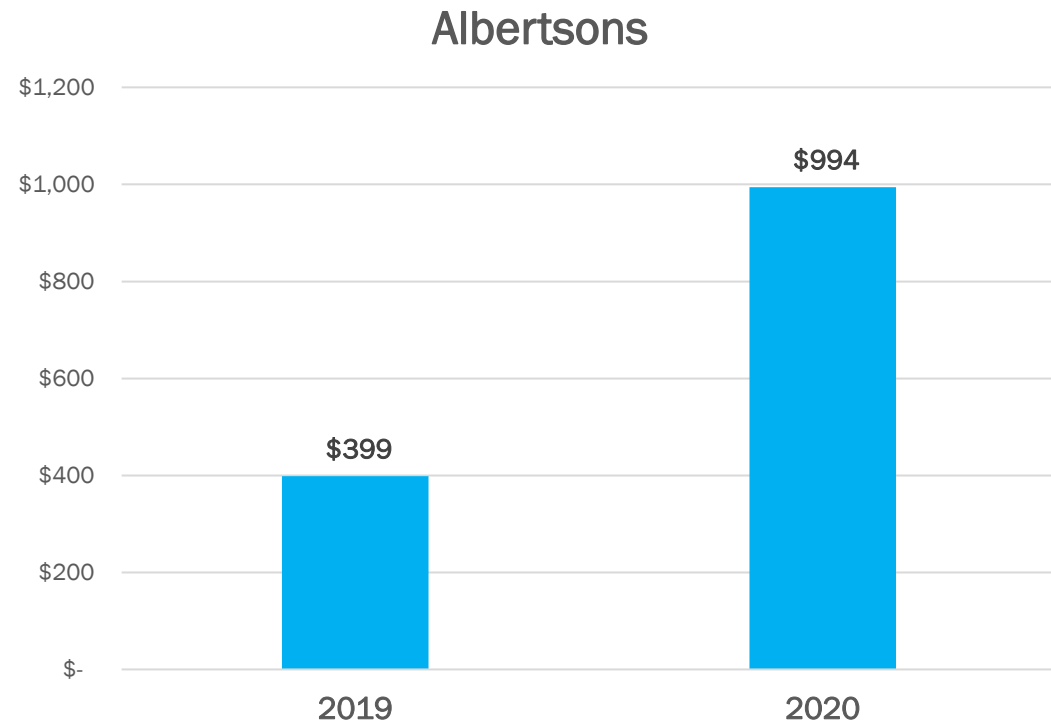
SOURCE: COMPANY FILINGS (4Q20 RESULTS NOT YET AVAILABLE FOR ALBERTSONS)

Same Store Sales



COVID-19 SALES INCREASES LEAD TO WINDFALL PROFITS

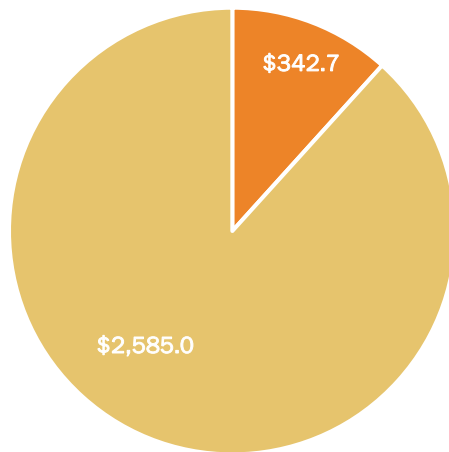
NET INCOME, IN \$ MILLIONS; SOURCE: COMPANY FILINGS (ALBERTSONS DATA THROUGH 3RD QUARTER)



FRONTLINE WORKERS VS SHAREHOLDERS: WHO'S ESSENTIAL?

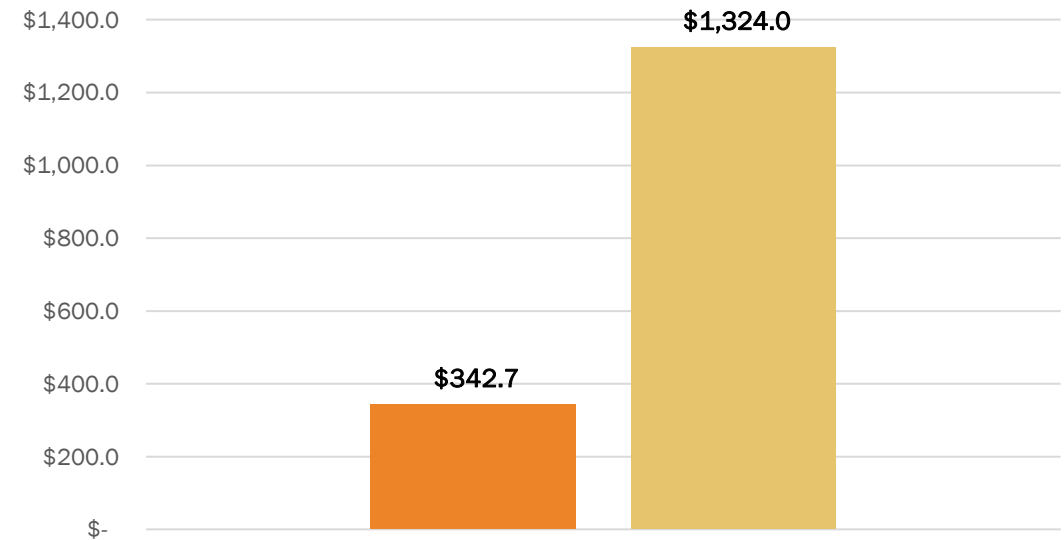
KROGER

Kroger 2020 after-tax hazard pay & profit
(\$ in millions)



■ Hazard pay ■ Profit

Kroger 2020 after-tax hazard pay & share repurchases
(\$ in millions)

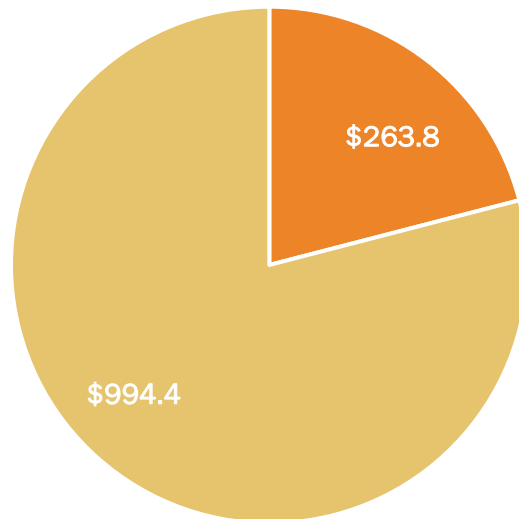


■ Hazard pay ■ Stock buybacks

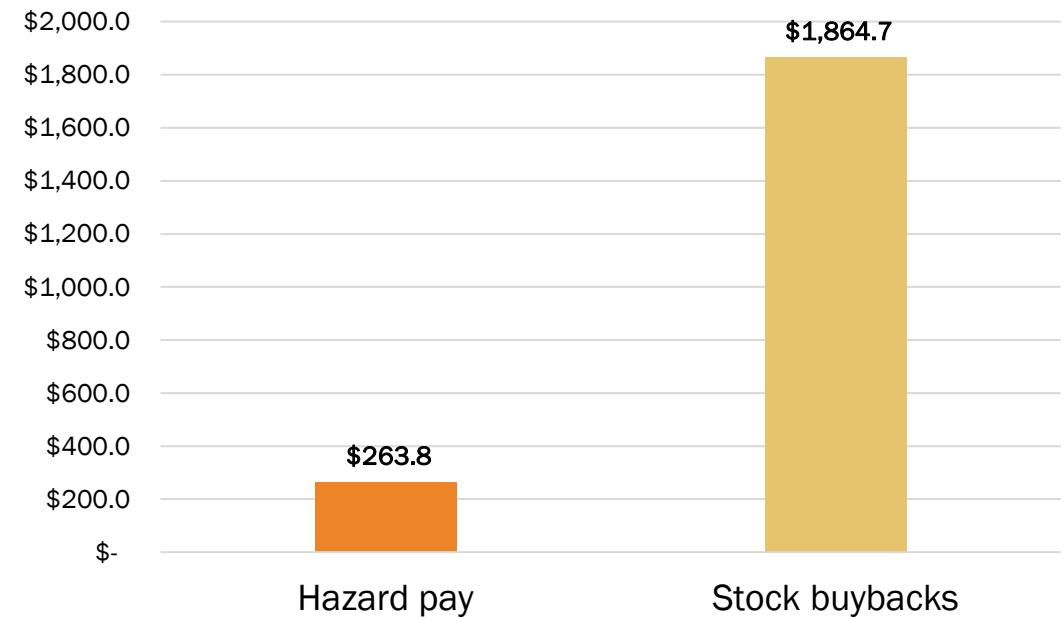
FRONTLINE WORKERS VS SHAREHOLDERS: WHO'S ESSENTIAL?

ALBERTSONS

Albertsons 2020 after-tax hazard pay & profit
(\$ in millions; through 3Q20)

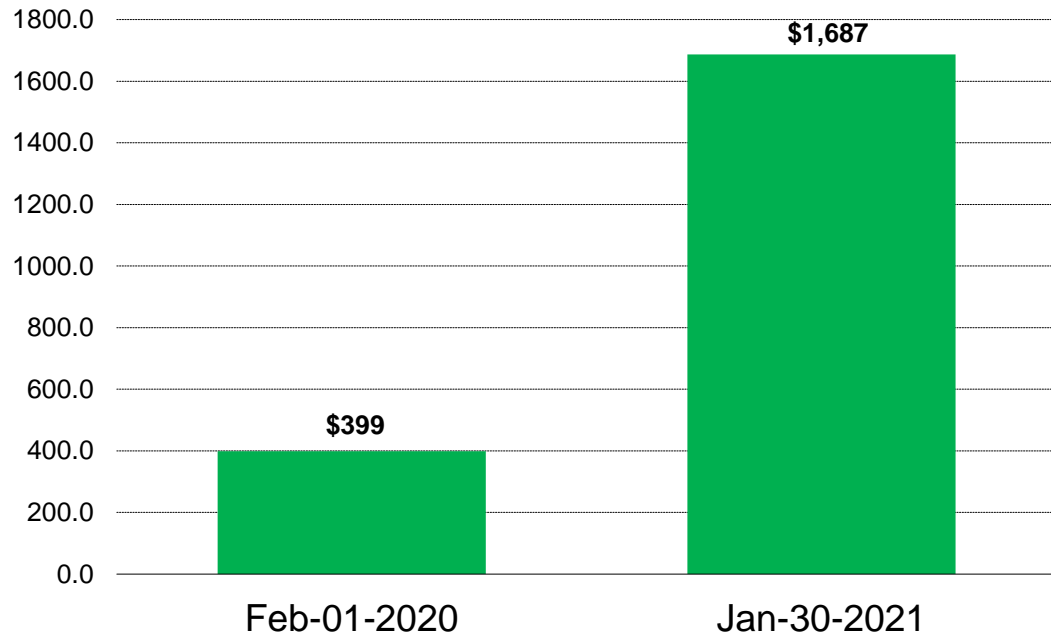


Albertsons 2020 after-tax hazard pay & share
buybacks (\$ in millions; through 3rd quarter)

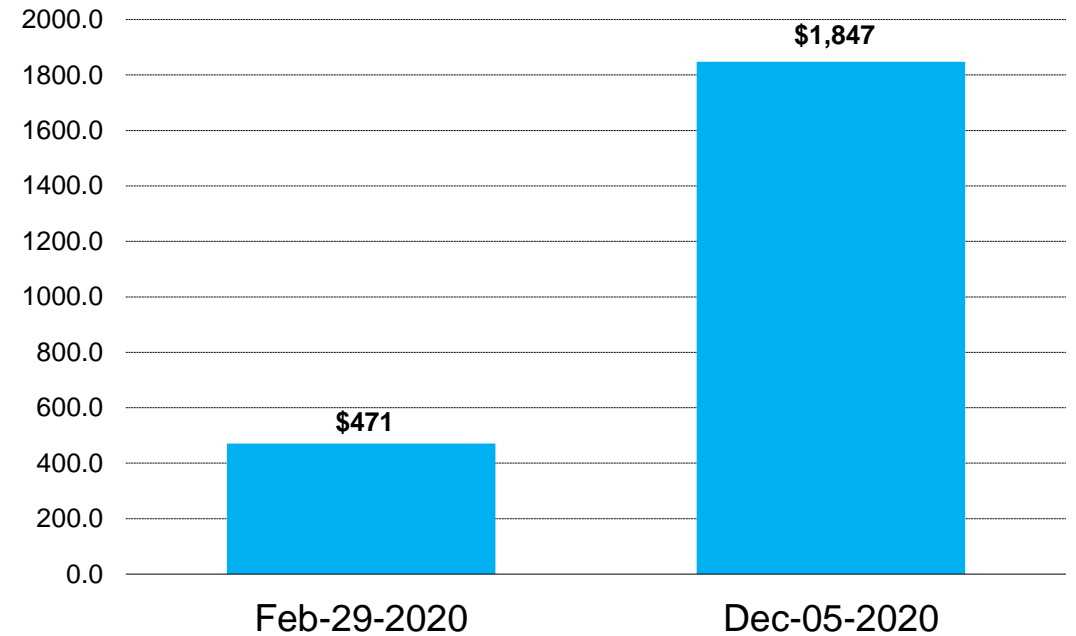


DESPITE COVID-19 COSTS & BILLIONS IN STOCK BUYBACKS SUPERMARKET CHAINS ARE FLUSH WITH CASH

The Kroger Co.: Cash & Short Term Investments
(\$ in millions)



Albertsons Inc.: Cash & Short Term Investments
(\$ in millions)



SUPERMARKETS ALREADY RAISED PRICES

- Supermarket chains claim they would be forced to raise prices on consumers if they provide hazard pay
- This is untrue—the large chains operating here are flush with cash and can easily afford it
- Fact: one reason for the windfall profits over the past 12 months is that these firms already raised consumer prices significantly

